

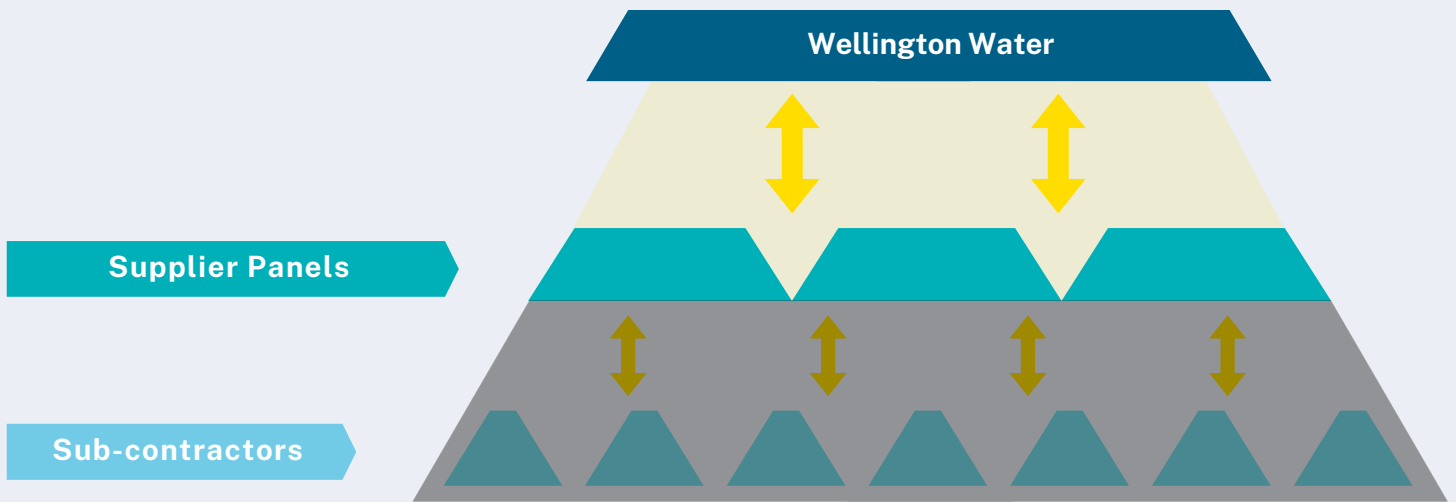
Changes to Project Delivery Panels

Previous model

In our previous model, we funnelled all project work through select groups of suppliers who then allocated this to a group of sub-contractors to help deliver certain aspects of the project.

This lack of oversight resulted in doubling handling of work and additional contract management costs.

- Lack of oversight of sub-contractors
- Double handling of work
- Additional contract management costs
- Sometimes we don't always get the right contractor for the work

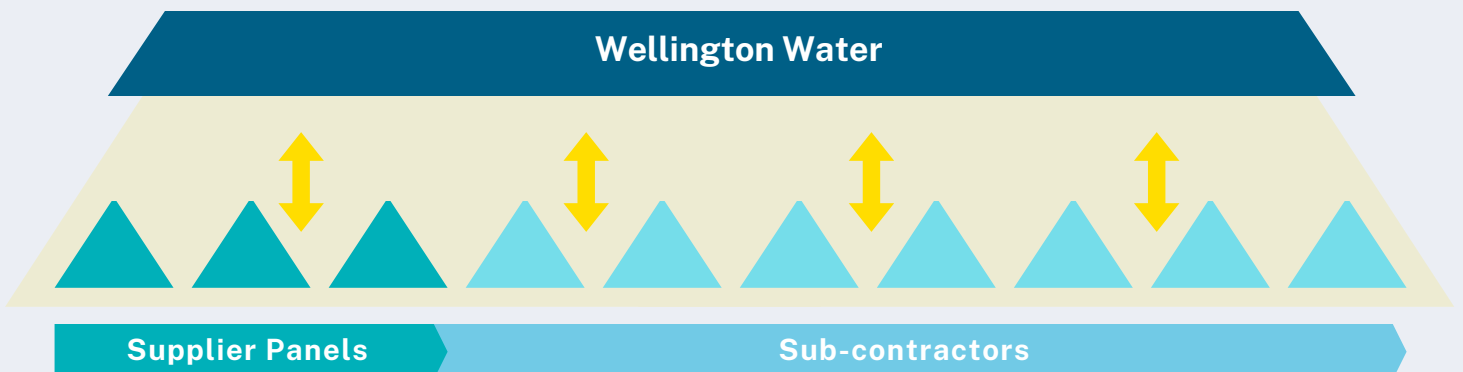


Reset model (current model)

We have reset our model with our panels and moved to having a direct contract and relationship with key suppliers that were previously sub-contractors of our panels.

This gives us a clearer line of sight to work previously managed by our panels. This will save on contract management costs traditionally charged by our panels for managing these relationships as well as reducing double handling.

- Increased efficiencies, reduced double handling
- Increased oversight
- Saves on contract management costs that were previously charged by our panels
- Ensures we get the right contractor for the work needed



*Under the new model, Wellington Water will hold direct contracts and relationships with suppliers who were previously on our panel **and** sub-contractors.*